

Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 120816Z JUN 75
FM AMEMBASSY KUWAIT
TO MR. HAGERTHEY
HARRIS ELECTRONICS
2600 VIRGINIA AVE., NW
WASHINGTON, DC
INFO SECSTATE WASHDC 3164
USDOC WASHDC

UNCLAS KUWAIT 2491

E.O. 11652: NA

TAGS: BGEN, KU

SUBJ: RF HARRIS INTEREST IN POLICE COMMUNICATIONS TENDER

1. EMBASSY RECENTLY VISITED ON SEVERAL OCCASIONS BY HARRIS R.F. REP BEN STOPKA. STOPKA TOLD ECON/COMMERICAL OFFICER KATTOUF ABOUT SOME PROBLEMS EXPERIENCED WITH YOUR AGENT ABDULAZIZ M T AL-GHANEM. THEREFORE EMBOFF ARRANGED APPOINTMENT FOR STOPKA WITH SAMIR QUTTAINEH, TECH. MANAGER, CANAR TRADING CO. PARTNERSHIP BETWEEN SHEIKH MISHA'AL AL-AHMAD AL-JABER AL-SABAH, HALF BROTHER OF PRIME MINISTER/CROWN PRINCE; AND HIGH MIN INTERIOR OFFICIAL, AND ABDULKARIM AL-SHAWA, A KUWAITI CITIZEN OF PAL-ESTINIAN ORIGIN, WHO HAS WORKED AS A TOP OFFICIAL IN PERSONNEL FOR KUWAIT OIL COMPANIES AND IN MINISTRY OF OIL.

2. RE TENDER FOR MIN INTERIOR POLICE COMMUNICATIONS NETWORK OUR UNDERSTANDING OF SITUATION IS THAT NUMBER LOCAL COMPANIES HAVE PURCHASES TENDER DOCUMENTS AND TENDER DEADLINE HAS BEEN EXTENDED FROM JULY 1 TO SEPT 1. CANAR HAS TENATIVE AGREEMENT WORK WITH TAI, A DIVISION OF E SYSTEMS, FOR PROJECT, BUT E SYSTEMS CANNOT BY ITSELF HANDLE ENTIRE PROJECT AND NEEDS TEAM UP WITH EQUIPMENT SUPPLIER BEFORE IT CAN BID. THUS FAR, IT WOULD APPEAR E SYSTEMS HAS NOT DONE SO, AND CANAR GETTING ANXIOUS ABOUT SITUATION. YOU MAY WISH CONTACT TAI WHICH LOCATED IN FALLS CHURCH, VA., TEL 703-573-8686 AND INVESTIGATE POSSIBIL-
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ITIES FOR COLLABORATION. ON OTHER HAND, SINCE YOUR LOCAL AGENT

IS ABDULAZIZ M T AL-GHANEM WOULD THINK THAT ANY SUCH COLLABORATION WOULD ULTIMATELY HAVE TO MEET WITH HIS APPROVAL (WE BELIEVE CANAR WOULD READILY APPROVE SUCH ARRANGEMENT).

3. EMBASSY WOULD APPRECIATE KNOWING YOUR ULTIMATE DECISION ABOUT PROJECT.

MAU

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